



British Precast

MEMBERSHIP PROSPECTUS 2018



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Introduction

British Precast is an industry federation comprising concrete product producers and product associations, together with a wide range of Associate Members, partners, companies and other bodies. It is dedicated to improving the business environment, both short and long term, for the £1.3 billion concrete products industry in Great Britain and Northern Ireland.

In a changing and ever-competitive environment, British Precast is the voice of precast concrete manufacturers and suppliers to the industry. We are a non-profit organisation working on behalf of all of our members to support and advocate their interests in all areas. We continuously work towards raising industry standards in key matters such as health & safety and sustainability whilst developing technical projects for the benefit of members and the industry.

When legislation - whether from the UK or Europe - arises that affects us, we ensure to provide information, leadership, and action when necessary for our members. Our well organised product groups provide an effective framework for collaboration, exchange of knowledge, and opportunities for marketing, that would otherwise prove to be difficult for companies to cultivate independently.

Membership of British Precast enables you to strengthen and grow your business by making sure that you have knowledge of the latest industry issues and gives you a platform to affect the matters which concern you the most.

This document summarises the benefits that are available to new and existing members. We wish to attract into membership all qualifying precast concrete product producers and members of their supply chains. Included in our product scope are all concrete products made in a factory environment in the UK - from the smallest modular products such as bricks and tiles to the largest and most complex engineered structural units.

We actively encourage the participation as Associate members of all suppliers of goods and services to the sector, along with those who specify, design, construct, monitor, legislate and educate. Associate membership gives you a valuable forum to network with manufacturers in the industry through the many platforms which we provide.

We have a federal structure with a number of product groups that are open to British Precast members and are managed by our staff. Each of these product groups has its own fee structure to support its own sector programme. Some have their own Associate membership schemes - see page 15.

Introduction

Council & Voting: We are governed by a Council. Our President of Council is in post typically for two years, elected by the Full members. Other Council members are nominated by the product groups or elected by the general membership. Participation by our members at Council level is encouraged. Voting rights under the Federation constitution are one vote per Full member regardless of size. There are two elected non-voting positions on Council for Associate Members.

Notice Periods: There is no initial joining fee for British Precast over and above the annual subscription for Full members: however a 12-month notice period applies from the date of joining.

Nominated Representatives: All members must name a Nominated Representative who will be the central point of contact for all correspondence and will hold voting rights at the AGM.

Inspection on Joining: Any prospective Full member applying to join will be subject to a factory inspection to check that product quality and environmental and safety standards are acceptable.

Health & Safety and Sustainability Charter: All Full members must sign up to our Health & Safety Charter scheme [aimed at eliminating accidents and injuries in the industry] and our Sustainability Charter launched at the end of 2007.

Competition Act: To protect the interest of all members we operate all our activities in full conformity with the requirements of Competition Law.

Mineral Products Association (MPA): We are a member of the MPA. From July 2013 our services are provided by the MPA under a Legal Service Level Agreement.

Membership Benefits

Full members are precast concrete product producers with at least one factory in Great Britain and/or Northern Ireland.

Associate members are companies and organisations involved in the industry supply chain.

Membership benefits are summarised below and expanded in the remainder of this prospectus

Membership Benefits	Full Member	Associate Member
Right to use British Precast logo	o	o
Sponsorship Opportunities	o	o
Web Links	o	o
Inclusion in British Precast Buyers' Guide and Bespoke Concrete Products Directory	o	o
Eligibility for Product Association Membership	o	o
Membership Benefits of the Construction Products Association	o	o
50% Discount on British Standards	o	o
10% off Environmental Profiling of Products by BRE	o	
Free Annual Conference Exhibition Package		o
Priority booking and discounts on events	o	o
Priority in Press Features and Exhibitions	o	
Regular Newsletters, Safety Alerts and E-mail Bulletins	o	
Help and Technical Information Advice Service	o	
International Contacts via BIMB and other partners	o	o
Industry and Supply Chain Networking Opportunities	o	o
Opportunity to Partner in Research	o	
Involvement in BSI and CEN Standards and Codes Committees	o	
Sustainability Charter	o	
Best Practice Awards	o	o
Responsibly Sourced Materials Credit Scheme	o	
Provision of Competition Act Compliant Culture	o	o
Howes Percival Legal Services	o	o
Croner Advisory Hotline	o	o
CRS Commercial Services	o	o

Health & Safety

Health & Safety Steering: Our Health & Safety Steering Group is open to all Full members. As an industry, we put safety issues at the top of our priorities, mirroring the policies of our members. We are also pleased to arrange presentations at Committee meetings by our Associate members who may wish to introduce new products or systems with a safety dimension.

Health & Safety Charter: Achieving a zero accident industry in the factory, in transit and on site is our objective for the precast sector. British Precast has supported cross-construction industry initiatives for many years. Signing up to the Health & Safety Charter is a requirement of British Precast membership. The HSE uses the British Precast safety scheme as an exemplar and we are determined to continue to Target Zero. With an accident costing an average of well over £100,000, it takes only one prevented accident to recoup the cost of a British Precast subscription many times over.

The HSE has proven statistically that companies participating in sector schemes are increasingly and significantly safer than those outside. Members can use participation to negotiate lower insurance rates and this scheme alone is worth the annual subscription.



Statistics Scheme: Essential to our Health & Safety Charter scheme is the collection and analysis of accident and incident statistics. All Full members are required to take part. Lessons learnt from statistics inform future actions and initiatives which reduce accident rates.

Safety Alerts: We publish regular safety alerts. We also encourage members to share incident reports, advice and lessons learned.

Safe Precast App: The 'Safeprecast' website and app have been developed with guidance from a working group drawn from the industry and builds on the already successful 'Safequarry' and 'Safer by' suite of services developed by the Mineral Products Association (MPA). The free resource makes key health and safety information easily accessible for everybody who works within the precast concrete sector.

The 'Safeprecast' website and app provides instant access to content such as incident alerts, industry guidance, safety videos, latest innovations, toolbox talks and much more.



Health & Safety Executive: We have an excellent relationship with the HSE at both Federation and product group level. HSE staff regularly attends our health & safety meetings at BRITISH PRECAST and product levels.

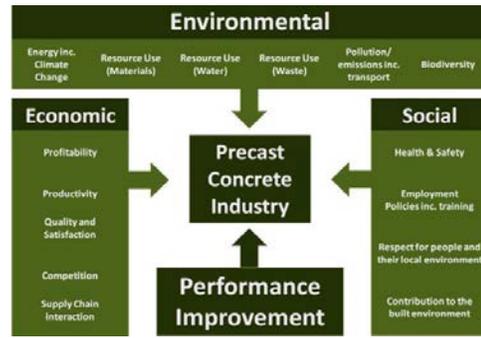
Safety Awards: We present awards annually for outstanding contribution to health & safety and to individuals and teams from Full members. The other award scheme is linked to an annual theme to reflect HSE's own changing priorities and is also open to all Full Members.

Social Dialogue Agreement on Respirable Crystalline Silica: As signatories through BIBM we have implemented the nepSi agreement on respirable crystalline silica which covers workers' health protection through the good handling and use of crystalline silica and products containing it.

Charge: A tripartite body with representatives from Industry, Trade Unions and the HSE. Membership includes the Cement, Concrete, Ceramics, Heavy Clay, Refractories and Glass industries employing over 100,000 Workers, and aims to identify, share and promote good practice across the industry.

Sustainability & Environment

Since 2004 we have been developing and implementing a Sector Sustainability Strategy for the precast concrete industry. With the resonant title *More from Less*, the strategy has been supported by workshops, publications and conferences. Many members have benefited from the process but there remains much to do. Those members who wish to can enjoy the following benefits.



Sustainability & Environment Committee: This group steers overall policy, prepares input to key consultations from Britain and Europe that affect member companies and also provides a forum for members to exchange experiences and ideas on environmental management issues.

Sustainability Charter: The British Precast Sustainability Charter was launched in December 2007. As part of the 'Raising the Bar' initiative, all Full members are now required to sign the Sustainability Charter. Member companies are audited annually against the Charter requirements.



Key Performance Indicators: All Full members are required to supply KPI data to help assess the industry performance on a range of sustainability parameters. Detailed sustainability indicators are developed annually by British Precast for a number of precast product groups.

Environmental advice & consultancy:

British Precast has teamed up with Croner to offer members advice on day-to-day environmental permitting and legislation issues. See page 17 for more information. British Precast also offers a confidential environmental consultancy at advantageous rates for Full members through Richards Associates. The service is tailored to individual company requirements and links in well with the route to ISO14001, with BES 6001 and with the British Precast Sustainability Charter.

Green Guide: We maintain a regular dialogue with the BRE and can advise members about the latest product ratings and the complexities of the Green Guide.

Additional Credits under BES 6001: By arrangement with BRE, Full members can be eligible to additional credits under the BES 6001 Responsible Sourcing Scheme if they can demonstrate that they use the annual British Precast KPI sector averages (part of the charter scheme) for stakeholder engagement and to benchmark their own performance.

Environmental legislation updates/ alerts: British Precast also sends regular environmental legislation updates, newsletters and alerts.

Workshops: Working with colleagues at MPA The Concrete Centre, a sustainability summer school is regularly held. It is aimed at helping customer facing staff of Full members present concrete's sustainability credentials.

Sustainability Awards: All Full members are eligible to enter our Annual Sustainability Awards scheme, with results and presentations at our Annual Best Practice Awards Dinner. We also have a separate Sustainability Award scheme for Associate members.

Publications: We annually publish our sector's sustainability report, "Sustainability Matters". Other British Precast publications include *The Little Green Book of Concrete* and a number of other product association publications (e.g. *carbon footprinting factsheets*).

Lobbying & Industry Relations

Political Lobbying: Our lobbying work in Westminster, Whitehall and Brussels is handled directly by the Executive Director, working with colleagues in the Mineral Products Association. We also work closely with the Construction Products Association [CPA] on issues that affect the wider group of UK construction products. Contacts in Belfast, Cardiff and Edinburgh are available through the CPA and we are also developing our own direct channels. Similar advice is also available at European level through our membership of BIBM, the pan-European precast federation, and CEPMC, the European version of the CPA. We also liaise and lobby on legislative and policy issues common to the wider cement and concrete industry with the other members of the UK and European Concrete Platforms.

Member Company Issues: Through the above networks we can assist Full member companies with their own individual national issues in selecting the best contacts and processes.

Department of Business Energy, Industrial & Strategy (BEIS): We regularly meet BEIS. As our sponsor department, BEIS is also able to assist in providing access to other Government departments such as DCLG, DEFRA and HM Treasury; and as part of the wider MPA we have many direct links into these departments.

European Commission & Parliament: Within the European Precast Federation [BIBM] programme we have started direct liaison in Europe, initially on the sustainability credentials of concrete products. We also work through the European Concrete Platform and CEPMC which have more established political links. Fact-finding briefings in Brussels are available to Full members, and we have the use of a meeting room adjacent to the European Parliament.

Industry Relations: As part of the Mineral Products Association, we have regular and close contact with all representative cement and concrete bodies in Britain. This network allows us to take up issues quickly and effectively with related sectors, and we can, of course, unite when necessary in the cause of common objectives. We have good relationships with all relevant construction associations and professional bodies.

Training

MPQC: British Precast is now closely integrated with the work of the Mineral Products Qualification Council both at standards setting and at training delivery stages. We have a seat on MPQC's Council and Board. Member companies are encouraged to join MPQC and benefit from discounted rates.

NVQs for Precast: We have worked previously with Proskills and now MPQC to develop a series of NVQs for precast concrete installation. There are a series of qualifications available including vocational qualifications in precast concrete manufacturing including the MPQC Level 4 Diploma in Precast and/or Prestressed Concrete Manufacturing Unit Management (QCF) and MPQC Level 2 Diploma in Precast and Prestressed Concrete Operations (QCF).

Hard Landscape Training Group: Working with Interlay, the Association of Block Paving Contractors, we are able to offer its member's access to the HLTG. The group has benefited from input by Interpave, which has helped its early development. This group offers training in all aspects of hard landscaping and has developed training courses on design and construction of permeable pavements in support of the paving industry's drive towards sustainability and improved environmental performance. www.interlay.org.

CITB Construction Skills: We have a good relationship with the CITB. Joint outputs include the precast erector NVQs and CSCS cards. Our members are not in scope for the CITB levy. We offer staff support to members who are occasionally the subject of attempts to get them in scope.

Advice: Staff are available to advise you on all aspects of staff and operative training.

Technical Information, Product Standards & Codes

Techinfo - Precast Current Awareness: This monthly digest of new technical references is available free by email to all Full members. It forms part of the Techinfo service for British Precast provided by the Concrete Society Information Service.

Techinfo - Precast Standards Alert: This monthly report is an authoritative and comprehensive summary of changes in product and materials standards available exclusively to Full members.

Techinfo - Searches & Copies: Copies of articles and database searches of the Concrete Society information database are available at advantageous rates to Full members as part of the Techinfo service.

BSI Membership & Discounts: British Precast is a member of BSI and through that affiliation can offer our members a 50% discount on standards publications.

BSI, ISO & CEN committees: We have representatives on a large number of British and European committees. It is through these representatives that members can channel their concerns and interests so that they have the opportunity to influence new standards that affect their businesses. Representation on committees can be secured for interested members.

University Links: As part of our membership we have a number of universities who are affiliated with the Federation. As a result they are able to offer facilities to members for research, and provide support to our product groups in a number of areas.

fib UK Group: We are members of the UK branch of fib [The International Federation for Structural Concrete] providing links to code and recent developments affecting members.

General Advice: Our staff are always available to give technical and other advice to Full and Associate members by telephone and email. We are not resourced to advise on contractual or site issues but can point members to appropriate expertise.

Innovations: We are frequently approached by inventors and entrepreneurs with new ideas and liaise appropriately with Full members.

Member-to-Member Enquiries: As a service to all members we are willing to circulate enquiries around the membership, for example requests for spares or surplus plant.

PR & Marketing

British Precast News Alert: Available to Full members only, this daily e-mail service provides a short précis of articles from the daily broadsheets and selected industry publications of relevance to the precast industry.

Construction News: We publish a major supplement each February with *Construction News* providing all members with editorial opportunities and discounted advertising rates.

Website: The British Precast website provides a whole host of information for members, including recent news, upcoming events and industry updates.

Through our buyers guide online, we maintain a directory of all our members' products. This guide is a popular destination for specifiers and contractors, and identifies for different products, which members produce them.

The website also provides direct links to Full and Associate member sites. Members can benefit with convenient access to company profiles as appropriate.

Press Features: Through our positive links with the trade press, British Precast and its associations provide information for various articles published in relevant industry magazines. We are often asked to provide comments on major construction stories.

Media Advice, Speaking Opportunities: We are able to advise on how to secure press interviews, articles and conference speaker slots.

Logo: All members of British Precast are able to use our member logo on vehicles, stationery, brochures and other material. The logo, and that of our associations, is a recognised sign of excellence within the industry. The BIBM logo is also available for use.

Market Information: As part of Construction Products Association and Mineral Products Association we have access to market information which can be supplied to our members. We can arrange member's discounts on all BDS reports.

Events

The below events and exhibitions provide a great opportunity to publicise our members' products, and promote the use of precast as a preferred construction material.

Exhibitions: Throughout the year British Precast and its trade associations exhibit at a number of industry and public events. Here we often run seminars for specifiers and contractors to keep members informed on the latest updates from the field. We also host a number of key events throughout the year, and encourage members to attend and get involved in the wider precast conversation. Ecobuild in London, the world's biggest event for sustainable design and construction features highly in our calendar. Here, British Precast alongside The Concrete Centre host The Concrete and Masonry Pavillion. The Pavilion marks an area at the event for visitors to discuss pressing issues facing the industry, and gain practical advice and guidance.

AGM & Annual Conference: In May each year British Precast holds its AGM and Annual Conference and Exhibition 'PRECAST'. The day provides members with a review of progress during the last 12 months and a briefing on the year ahead. The conference is a forum for speakers from both the UK and overseas to discuss innovations in new technology and precast techniques, and gives opportunities for Associate members to showcase their products with a free exhibition space and a platform for presentations. There are opportunities for both full and associate members to participate in our successful Speed Networking sessions during the event. This event offers a superb networking opportunity and is open to all members. Sponsorship opportunities are available.



Picture taken at PRECAST2015 Exhibition

Safety & Health Awareness Days (SHAD):

Each year British Precast hosts two Safety and Health Awareness Days (SHADs). The first event - typically held during spring, is aimed at operations managers and supervisors and involves practical demonstrations, expert advice and presentations regarding best health and safety practice. The second SHAD, held during the Autumn, is aimed at managing directors and senior management. This event is focused on the legal implications to an organisation, of poor health and safety policy, and the consequences of inadequate employee protection at work.

Annual Dinner and Awards: We hold an annual black-tie dinner in the summer, which includes the presentations of our prestigious Best Practice Awards. Categories include Health & Safety, Innovation, Project and Sustainability. We have recently included an additional special category for the Outstanding contributions to Health & Safety. Our Annual Dinner is open to all Full and Associate members. Sponsorship opportunities are available.

Golf Day: This annual event is a great occasion for our members to network in a social environment and entertain clients and customers. The day also offers excellent sponsorship opportunities and the chance to play competitive golf for generous prizes.



Pictures: Golf Day 2016

External Events: Staff at British Precast are often asked to speak at external events both within the concrete industry and at other construction events. We also endeavour to keep our members informed about events at which we believe they should be present as speakers or delegates.

Study Tours & Conferences: From time to time we organise overseas study tours. We also promote attendance at appropriate overseas and UK conferences.

Best Practice Awards

Each year British Precast holds annual award schemes to recognise the excellent work carried out by our members and to provide another way of sharing best practice within the membership. These are presented at our summer Annual Dinner.

Health & Safety: This coveted award is bestowed on the Full member who makes the best contribution to improving Health and Safety judged against a theme set jointly with the HSE. Awards will be given in two categories based on the size of company (number of precast employees).

Outstanding Contribution to Health & Safety: This award is open to all Full members and is presented to nominated individuals or teams in recognition of leadership, special efforts or significant contributions to improvements in health and safety in the business or along the supply chain.

Project Award: This long-standing award is given to the Full member who has contributed to an outstanding project in the past year using precast concrete or masonry in its construction.

Innovation: Each year we present an Innovation award, one of only two in the global precast industry. It is open to Full and Associate members and entries can relate to materials, products, manufacturing, marketing, transport or construction innovations.

Sustainability: This award recognises the good work our members have carried out in improving the sustainability of their business. The award is open to Full and Associate members.



Picture: Winner of the 2016 Sustainability Award - Marshalls Plc

Creativity in Concrete Award: This is awarded to an individual who has shown or promoted creativity in the use of precast concrete through manufacturing, design or writing. It is presented each November at the Concrete Society Awards Dinner.

Long Service Awards and Certificates

One initiative that we are borrowing from our European colleagues in BIBM is to recognise long service in the precast industry. Framed A3 long-service award certificates for continuous service over 10, 20 and 25 years and inscribed awards for 40 years will be available from May and can be backdated to the start of the year.

Product Associations & Affiliated Groups

We manage the affairs of a wide range of product groups. Each is defined by its own product standards, technology and supply chain issues. They have their own governing bodies, committees, task groups and budgets. There are two categories of product groups.

Product Associations: We have separate bodies for aircrete (APA), concrete blocks (CBA), drainage and pipes (BPDA), precast floors (PFF), paving and kerbs (Interpave), and Architectural and Structural products. To join any of these it is necessary to also be a Full member of British Precast. British Precast Architectural and Structural, BPDA, PFF, CBA; and Interpave each have their own associate membership scheme - it is necessary to be an Associate member of British Precast to join.



Affiliated Bodies: We host the paving contractors' trade body [Interlay] and Modern Masonry. Membership of the Affiliates is open to members and non-members of British Precast. Members of the Affiliates who choose not to belong to British Precast receive none of the benefits described in this prospectus.



Statistics: The majority of our products groups have statistics schemes in operation. These vary between product groups, but give a good idea of market trends.

Product Clusters: We can convene one-off meetings of members with common products but no formal product group. This would be useful, for example, in the event of new draft standards or legislation. We also own dormant product associations for bricks, decorative paving, tunnel segments, lintels, pre-stressed concrete and inspection chambers that can readily be revived if there is sufficient demand. Similarly, other product groups can be formed as required and approved by Council.

British Precast Memberships & UK Groups, Associations & International Contacts

 <p>British Precast is affiliated to the Mineral Products Association, which represents the cement, aggregates, lime, asphalt, ready mixed concrete, slag and mortar industries. Incorporating a range of planned collective activities, designed to add greater value for our members and improve business prospects along the supply chain.</p> <p>British Precast has close links with The Concrete Centre, which promotes the use of cement and all methods of concrete construction in Great Britain.</p>	 <p>Members of British Precast are also able to develop links with the international industry. Our membership of BIBM, the pan-European precast federation, allows us to liaise on legislative and policy issues common to the wider cement and concrete industry with the other member countries and members of the European Concrete Platform. Within the BIBM programme we have started direct lobbying of the European Parliament and Commission, initially on the sustainability credentials of concrete products.</p>
 <p>All members, both Full and Associate, are able to access full membership benefits from the CPA with their own login details for the CPA website. These include emailed weekly notes, economic and industry updates, construction forecasts and priority bookings for CPA lunches and other events. Through the CPA we have access to, and influence with, the Strategic Forum for Construction. Many believe that CPA membership is, in its own right, worth the subscription to British Precast.</p>	 <p>CEPMC is the European construction products association. This is the main trade association for the construction industry in Europe - we have two main links with the CEPMC. Through BIBM and the UK's Construction Products Association (CPA). CEPMC have great technical and political influence over European standards committees and EU law makers in Brussels.</p>
 <p>We are members of the CBI Trade Association Forum, which provides an excellent network of associations from all industry sectors.</p>	 <p>We are members of the Council through our membership of MPA and constantly seek opportunities to promote the precast sector and its sustainability agenda. We recommend separate membership to our members.</p>

Croner Advisory Services

MEMBER TELEPHONE ADVISORY SUPPORT



What is the British Precast Member Telephone Advisory Support?

British Precast has teamed up with Croner to offer you access to the Croner Business Support Advice Line as a benefit of your membership subscription, at no additional charge. With over 60 years' experience, Croner is the leading provider of compliance solutions to UK businesses. Croner employs specialists, all having professional backgrounds and qualifications, many of them experienced solicitors, so members can benefit from their extensive knowledge and practical experience, in their respective fields. The advice Croner provide is 'solution based' rather than legal jargon and always up to date and relevant.

What can I receive advice on?

Advice and guidance will be provided in UK Law and practice in the following areas:

- Health and Safety,
- Employment Law and Personnel,
- Tax, VAT, PAYE, NIC, & Payroll,
- Commercial legal matters

What are the benefits?

You'll enjoy the following benefits from our the Croner consultancy team:

- **Peace of mind** - Access to a team of professional advisors with unparalleled knowledge, qualifications and experience. All from professional backgrounds many of them experienced solicitors, along with ex Inland Revenue, tax & vat consultants and also Tech IOSH qualified consultants.
- **Save money** - 1 hour of employment law advice with an experienced employment law solicitor could cost in excess of £200 per hour. This level of advice is included in your membership subscription, so saving you money and offering you peace of mind that you are turning to industry professionals for support.
- **Save Time** - Searching the internet for the correct document or piece of legislation can take an incredible amount of time, along with the added stress that as the internet is not controlled, the legislation you have found could be out of date or the document is not suitable for use within the UK.

As a British Precast member you are operating in an often complex, always challenging and highly regulated sector. Howes Percival, a preferred legal advisor to British Precast, has teams of specialist lawyers, with great knowledge and experience of the sector to help members navigate through and over all the difficult legal terrain and to reach all the places they need to get to.

Our teams are located across our network of UK offices, and consist of genuine specialists in every part of the business life cycle, including: corporate finance, commercial contracts, planning, land, construction, property matters, employment, intellectual property, dispute resolution, regulatory issues including health & safety and environmental, and succession exit planning.

Throughout the business life cycle, from setting up a new venture, to growing the business to planning an exit strategy, we will help British Precast members with all the legal issues their business faces in a practical and commercial way based on our deep understanding of the industry that they operate in.

On behalf of Howes Percival I am delighted to offer our comprehensive legal advisory service to British Precast's Full and Associate members:

- 60 minutes free legal consultation with the relevant legal specialist
- A 15% discount from Howes Percival's published fees
- Free training workshops, three times a year on topical subjects.

We look forward to supporting the British Precast and its members.

Retention Recovery

These services are provided by Contract Recovery Solutions Limited - our established quantity surveying consultancy which acts for clients directly, and also for the lending and professional recovery sectors. www.contractrecovery.com

For Federation Members we will reduce our registration fee to £175 + VAT (usually £250 + VAT) and our commission to 12% +VAT (usually 15% + VAT).

QS Consultancy Services - often used, before legal action, in negotiating and seeking release of payments;

- A copy of their usual charging rates is available but they will offer a **20% discount**, on such rates to **British Precast Members**.

Finding Finance

- This service is provided by Cirrus Commercial Finance Limited - the sister company of CRS. www.cirruscommercialfinance.com. The principals of Cirrus have a lifetime of experience and numerous connections in all areas of finance and act responsibly in finding the best financial solution.
- Cirrus offers a free consultation (within a reasonable travelling distance of Sheffield - < 1hr) and seeks a **0.75% success fee + VAT (usually 1% + VAT)**, based on the size of the facility raised (minimum £500).

Non-Executive Directors

- The principals of CRS and Cirrus are experienced property, finance and insolvency professionals who have a vast range of management expertise, particularly insofar as the management of finance is concerned - but also in marketing, construction and resource management. CVs are available on request.
- Non-executive fees are usually **£500 (+VAT), per day; £300 (+VAT) per half day** and appointments are usually only taken within a manageable travelling time of Sheffield. For British Precast Members, such fees will be reduced to **£400 (+VAT) per day and £250 (+VAT) per half day**.
- We are happy to provide QS consultancy services to Federation Members at the rate of **£100 (+VAT) per hour (usually £135 per hour + VAT)** and provide one hour's free consultation to members either over the phone or at our offices.

Membership Fees – Full members

TURNOVER (£000'S) - EX-WORKS VALUE OF ALL CONCRETE PRODUCTS MANUFACTURED, AND MERCHANTED, PLUS PRECAST INSTALLATION IN THE SAME PERIOD.

			FEE
OVER	180,000		26,900
	160,000	179,999	24,900
	135,000	159,999	22,600
	110,000	134,999	20,350
	95,000	109,999	18,100
	80,000	94,999	15,800
	65,000	79,999	14,600
	45,000	64,999	13,400
	40,000	44,999	12,300
	35,000	39,999	11,600
	30,000	34,999	10,800
	25,000	29,999	10,100
	22,000	24,999	9,300
	18,000	21,999	8,700
	14,000	17,999	8,100
	10,000	13,999	7,500
	8,000	9,999	6,900
	7,000	7,999	6,300
	6,000	6,999	5,700
	5,000	5,999	5,200
	4,500	4,999	4,600
	4,000	4,499	4,100
	3,500	3,999	3,600
	3,000	3,499	3,100
	2,500	2,999	2,600
	2,000	2,499	2,100
	1,500	1,999	1,600
	1,000	to 1,499	1,100
UNDER	1,000		600

Membership Fees - Associate Members

Universities, Colleges	Free of charge
Consultants, design firms	500
Supply chain members	975
Cementitious and aggregates suppliers	1,800

Reciprocal memberships of associations in UK and Overseas are considered on their merits
VAT to be added at 20%.

*All fees are per calendar year

FULL MEMBERSHIP APPLICATION



PART 1

(On behalf of a Corporation trading division or clearly identifiable part thereof)

Company/organisation	
Registered Office address	
Telephone	
Website	

a) How long has your company been manufacturing precast products?

b) Number of employees (average over last 2 years)

c) The company's/group's ex works sales plus installation turnover (if any) in cast stone and precast concrete products (for goods manufactured, and sold or supplied as a principal) for its financial year ended £

(Being the financial year ending prior to the year to 30 June preceding the date of this application) was

d) Are you willing for a small committee to visit your works? YES / NO

Factory/Site address:

e) Any new member must nominate at least one product group to join (if one exists that is applicable to a dominant element of their production). Approval will need to be granted by the product group members upon application. Please indicate which product group you would like to join. Each product group has its own fee structure, details will be provided upon application.

Product Group	Please tick
Aircrete Products Association (APA)	
Architectural & Structural Precast Association (ASPA)	
Concrete Block Association (CBA)	
Drainage Association (BPDA)	
Interpave (IPV)	
Precast Flooring Federation (PFF)	

PART 2

a) Please tick which precast concrete product(s) your company/organisation manufacture. This will be shown on our website:

PRECAST PRODUCT	Please tick	PRECAST PRODUCT	Please tick
Agricultural Products		Frames	
Arch, Portal & Box structures		Garden Products	
Architectural Dressings		Grandstands & Terracing	
Basement Units		Ground Beams	
Beam & Block Floors		Hollowcore Floors	
Beams & Columns		Kerbs	
Block Paving		Lighting Columns & Transmission Poles	
Blocks, Inner Leaf & Partition walls		Lintels Sills & Copings	
Blocks, Outer Leaf / External walls		Manholes & Inspection Chambers	
Box Culverts		Multi-storey Carparks	
Bridge Beams & Gantries		Packed Products	
Cast Stone Architectural Units		Pipes	
Chimney Systems		Pods	
Cladding & Structural Wall Units		Railway Sleepers & Units	
Composite & Double Tee Floors		Reinforced Aircrete Floors	
Concrete Bricks		Retaining, Revetment & Crib Walls	
Decorative Internal Surfaces		Road Surface Drainage	
Decorative Paving		Roof Tiles	
Dock Leveller Pits		Sea & River Defence Units	
Ducts, Conduits & Markers		Specialised Building Systems	
Fencing		Staircases & Stair Units	
Flags		Street Furniture & Bollards	
Flat Pack Systems		Tunnel Linings	
Foundation Blocks		Vehicle Safety Barriers	
Foundation Units & Piles		Water Treatment & Storage Tanks	

b) What is your most dominant precast product?

PART 3

<p>Main point of contact</p>	<p>Name: Position: Email: Telephone:</p>
<p>Deputy contact</p>	<p>Name: Position: Email: Telephone:</p>
<p>Sales</p>	<p>Name: Position: Email: Telephone:</p>
<p>Marketing</p>	<p>Name: Position: Email: Telephone:</p>
<p>Technical</p>	<p>Name: Position: Email: Telephone:</p>

<p>Address to which <u>communications</u> should be sent to the main point of contact</p>	
<p>Address for invoicing</p>	<p>VAT No:</p>

FULL MEMBERSHIP APPLICATION

PART 4

I, _____ Director/Secretary of the said _____ (Company name)
hereby apply for its election to FULL MEMBERSHIP of the BRITISH PRECAST CONCRETE FEDERATION LIMITED , subject to the provisions of the Articles thereof, which should be read before signature and can be found on our website at: http://www.britishprecast.org/Precast/media/BPMediaLibrary/British-Precast-Memorandum-and-Articles-of-Association-with-amends-May-2017.pdf
In particular, a 12 month notice of resignation is required once this application is approved by Council and your signed commitment to our charters - copies attached for signature and return.
Signed _____
Position _____
Date _____

Please name 3 precast concrete manufacturing members of British Precast from whom a reference may be obtained:
1.
2.
3.

Please name all Directors at the date of application:
1.
2.
3.
4.
5.

ASSOCIATE MEMBERSHIP APPLICATION

PART 1

Company/organisation	
Registered Office address	
Telephone	
Website	

c) Please indicate which category applies to your company/organisation.

Category	Fee (calendar year)	Please tick
Cementitious & Aggregates suppliers	£1,800 + vat	
Supply Chain	£975 + vat	
Consultants & Design Firms	£500 + vat	
Universities & Colleges	Free	

d) Optional: As a member of British Precast, you can gain additional benefits by also being an associate member of a Product Group. Approval will need to be granted by the product group members upon application. If you wish to join a Product Group in addition please specify below.

Product Group	Fee (calendar year)	Please tick
Architectural & Structural Precast Association (ASPA)	£250 + vat	
Concrete Block Association (CBA)	£500 + vat	
Drainage Association (BPDA)	£100 + vat	
Interpave (IPV)	£600 + vat	
Precast Flooring Federation (PFF)	£600 + vat	

e) Please tick under which business category (ies) below you would like your company listed online:

Admixtures & Concrete Additives		Packed Products	
Aggregates		Pigments	
Cementitious		Pipeline Systems Accessories	
Concrete & Masonry Accessories		Prestressing	
Concrete Testing		Training & Recruitment	
Consultancy & Research		Sealants	
EPD Products		Software	
Erectors and Installers		Specialist Mortars	
Handheld Equipment		Specialist Structural Frames	
Insulation		Static Plant & Machinery	
International Partner Associations		Steel Reinforcement	
Lifting Equipment & Accessories		Storage	
Mobile Plant & Robotics		Surface Solutions	
Moulds & Release Agents		Universities & Colleges	
Other please specify:			

ASSOCIATE MEMBERSHIP APPLICATION



PART 2

Main point of contact	Name: Position: Email: Telephone:
Deputy contact	Name: Position: Email: Telephone:
Sales	Name: Position: Email: Telephone:
Marketing	Name: Position: Email: Telephone:
Technical	Name: Position: Email: Telephone:

Address to which <u>communications</u> should be sent to the main point of contact	
Address for invoicing	
	VAT No:

ASSOCIATE MEMBERSHIP APPLICATION



PART 3

I, _____ Director/Secretary of the said
_____ (Company name)

hereby apply for its election to **ASSOCIATE MEMBERSHIP** of the **BRITISH PRECAST CONCRETE FEDERATION LIMITED**, subject to the provisions of the Articles thereof, which should be read before signature and can be found on our website at:
<http://www.britishprecast.org/Precast/media/BPMediaLibrary/British-Precast-Memorandum-and-Articles-of-Association-with-amends-May-2017.pdf>

In particular, a 12 month notice of resignation is required once this application is approved by Council.

Signed _____

Position _____

Date _____

Name of Proposer/referee _____
(Full member of the British Precast)

*If you are unable to provide a proposer/referee your application will still be processed for approval of council.